

IMPACT of the Dietary Supplement Industry

United States

Direct Economic Impact	Jobs	Wages	Output
Manufacturing	45,553	\$7,486,663,900	\$31,306,022,200
Ingredients	8,036	\$706,900,100	\$5,694,472,800
Wholesaling	5,408	\$473,370,300	\$1,336,124,800
Retailing	138,594	\$5,579,664,200	\$11,543,813,000
Direct Sales	185,639	\$1,757,969,700	\$1,374,732,700
Total	383,230	\$16,004,568,200	\$51,255,165,500

Indirect Economic Impact	Jobs	Wages	Output
Agriculture	743	\$102,578,500	\$57,204,500
Mining	1,807	\$215,603,700	\$919,363,300
Construction	3,699	\$211,917,600	\$647,588,100
Manufacturing	6,952	\$765,219,100	\$5,955,504,700
Wholesale	18,831	\$1,648,487,800	\$4,653,816,100
Retail	6,263	\$195,167,500	\$530,316,200
Transportation & Communication	18,133	\$1,461,577,600	\$5,514,220,800
Finance, Insurance & Real Estate	18,489	\$990,672,300	\$4,222,794,200
Business & Personal. Services	56,970	\$4,433,010,600	\$8,421,930,600
Travel & Entertainment	5,584	\$150,129,000	\$365,489,800
Government	2,900	\$256,728,300	\$656,469,100
Total	140,371	\$10,431,092,000	\$31,944,697,400

Induced Economic Impact	Jobs	Wages	Output
Agriculture	4,432	\$197,469,300	\$625,751,500
Mining	1,099	\$128,695,900	\$548,244,400
Construction	2,768	\$158,322,000	\$494,046,600
Manufacturing	11,199	\$827,359,300	\$6,444,406,600
Wholesale	6,940	\$605,699,300	\$1,712,756,200
Retail	29,333	\$1,025,537,600	\$2,352,803,200
Transportation & Communication	12,256	\$1,005,032,300	\$4,436,949,200
Finance, Insurance & Real Estate	27,974	\$1,645,280,900	\$9,358,059,200
Business & Personal Services	94,062	\$5,143,373,100	\$9,274,675,300
Travel & Entertainment	34,444	\$871,933,700	\$2,353,807,400
Government	2,832	\$239,691,700	\$630,217,700
Other	3,705	\$72,710,100	\$161,358,900
Total	231,044	\$11,921,105,200	\$38,393,076,200

	Jobs	Wages	Output
Total Economic Impact	754,645	\$38,356,765,400	\$121,592,939,100

Tax Impact	
Federal Tax	\$9,196,643,100
State Tax	\$5,746,176,000
State Sales Tax	\$1,711,467,400
Total Taxes	\$16,654,286,500



 **Council for Responsible Nutrition**
The Science Behind the Supplements

DATA SOURCE: JOHN DUNHAM & ASSOCIATES

www.crnusa.org/economicimpact