

# IMPACT of the Dietary Supplement Industry

## United States

### National Impact

Dietary supplement manufacturers and ingredient suppliers operate in all 50 states and the District of Columbia. The industry is responsible for 754,645 jobs in the U.S., generates \$38.36 billion in wages, and has an overall economic impact of \$121.59 billion.



### Economic Impact

In the United States, the dietary supplement industry has a total direct economic impact of \$51.26 billion.



### Jobs

The dietary supplement industry provides more than 383,230 high quality jobs in the United States.



### Wages

The dietary supplement industry and ingredient suppliers pay \$16 billion in employee wages each year in the United States. These are good paying jobs with an average wage of \$41,800 per year.



### Taxes

In the United States, the dietary supplement industry generates \$5.75 billion in taxes — money that helps fund state and local schools, roadways, and other projects — and \$9.20 billion in federal taxes. In addition, the sale of dietary supplements contributes more than \$1.7 billion in state sales tax revenue.



### Dietary Supplement Industry

Dietary supplement products include vitamins, minerals, herbs and botanicals, amino-acids, sports nutrition supplements, weight management products and specialty supplements. These products are intended to be used as supplements to, not substitutes for, a well-balanced diet and a healthy lifestyle. When used properly, they help promote overall good health and prevent disease. More than 170 million Americans take dietary supplements annually.



**Council for Responsible Nutrition**

*The Science Behind the Supplements*

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